

## **Job Description: Sales Field Representative - Industrial Segment**

**Company Name:** WHYBE INDIA

**Location:** Vatva GIDC, Ahmedabad

**Employment Type:** Full-Time

**Experience:** 1-2 Years (Freshers Can Apply)

### **About Us**

We are a growing company in the industrial segment, committed to delivering high-quality products and exceptional service. We are looking for a proactive and skilled **Sales Field Representative** to join our team and help drive business growth.

### **Key Responsibilities**

- Generate new business by identifying and visiting potential clients in the industrial segment.
- Maintain relationships with existing clients, ensuring their needs are met effectively.
- Conduct daily client visits for follow-ups, product presentations, and discussions.
- Coordinate product sample trials and obtain client approvals.
- Execute orders and ensure timely delivery to clients.
- Handle payment follow-ups and collections to maintain smooth cash flow.
- Provide regular reports on client interactions and market feedback to the management team.

### **Qualifications**

- Proven experience in sales, preferably in the industrial sector.
- Strong communication, negotiation, and interpersonal skills.
- Ability to travel daily for client visits and manage a dynamic schedule.
- Self-motivated, goal-oriented, and able to work under minimal supervision.
- Knowledge of industrial products and processes will be an added advantage.
- Basic proficiency in Microsoft Office, CRM.

### **What We Offer**

- Competitive salary package. Incentives based on performance (terms and conditions apply). A supportive work environment with opportunities for growth and learning.

### **How to Apply**

Interested candidates can send their resume to [info@whybeindia.com](mailto:info@whybeindia.com)